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**NAIOP**

COMMERCIAL REAL ESTATE  
DEVELOPMENT ASSOCIATION

HAWAII CHAPTER

**NAIOP HAWAII  
BREAKFAST FORUM**

**Thursday, May 28, 2009**

**The Grand Waikikian:  
How It Fits In**



**Dan Besser**

Hilton Grand Vacations Club, Managing Director  
Business Intelligence Asia/Pacific Region



**Sean Harrison**

Hilton Grand Vacations Club  
Regional Vice President of Sales Asia/Pacific Region

The Grand Waikikian by Hilton Grand Vacations Club is the company's fifth timeshare development in Hawaii. The 38-story tower includes 331 one- and two-bedroom timeshare suites adjacent to the newly rejuvenated Duke Kahanamoku Lagoon. The development was completed in December 2008 at a cost of \$350 million.

Dan and Sean will be discussing Hilton Grand Vacations Club's business strategy in timeshare development and how it guided the planning of the Grand Waikikian. They will also overview how the Grand Waikikian was tailored to be responsive to the Hawaii market buyers.

Join us and learn why Hilton believes it has position itself and its resorts to provide the best timeshare ownership alternative for buyers.

*NAIOP Members, mark your calendar for June 4<sup>th</sup> for a private tour and reception at the Grand Waikikian. Watch for details!*

Mark your calendar now & see you on Thursday, May 28<sup>th</sup>!

**The Pacific Club \* 7:30 a.m. - 8:00 a.m. Breakfast & Networking  
8:00 a.m. - 9:00 a.m. Program**

NAIOP Hawaii Members	Payment in Advance: \$30	At-the-door: \$35
Non-Members/Guests	Payment in Advance: \$45	At-the-door: \$50

Name		<b>Prepaid members still need to RSVP</b>	
Company			
Address			
City	State	Zip code	
Phone	Fax	Email	
Guest Name			
Company			
Address			
City	State	Zip code	
Phone	Fax	Email	

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**DEADLINE FOR ADVANCED RESERVATIONS: Wednesday, May 27, 2009**

Payment is required prior to the event or the "at-the-door" price will apply. **Pre-paid members still need to RSVP.**

**Note: We bill for "no shows" and cancellations after May 27, 2009.**

**Notice of cancellation must be received 48 hours prior to the meeting, otherwise, no refunds**

**Fax reservations to 847-6575 or email [Barbie@naiophawaii.org](mailto:Barbie@naiophawaii.org)**

**Mail reservations and/or payment to: NAIOP Hawaii • P.O. Box 1601 • Honolulu, HI 96806**

**For more information, visit [www.naiophawaii.org](http://www.naiophawaii.org) or call Barbie Rosario at 845-4994.**

*"THE PACIFIC CLUB IS A PRIVATE VENUE AND THIS INVITATION IS SOLELY INTENDED FOR GUESTS OF THE EVENT SPONSOR. THIS INVITATION SHALL NOT BE CONSTRUED AS A PRESS RELEASE OR AN INVITATION TO THE GENERAL PUBLIC"*